

Teneo Integration Guide

Property Listing

Value Drivers: Group Bookings | Event Bookings | Room Bookings

Product Tiers: SalesHub Starter | SalesHub Pro

Overview

Teneo clients can elevate their digital listings by integrating immersive virtual tours that help planners and third-party sellers visualize your meeting and event spaces with accuracy and emotional impact. With **SalesHub Starter** or **Pro**, you can showcase your venue in a way that builds confidence, bridges distance, and sets your property apart when multiple hotels are presented.

Benefits:

- **Inspire Confidence:** Virtual tours provide clarity and transparency, helping planners visualize their meeting space feel more confident in choosing your property over others
- **Bridge the Gap:** Virtual tours allow sellers to present your space authentically and accurately, regardless of whether they sit on property.
- **Stand Out:** Virtual tours distinguish your hotel among a sea of options, giving you a competitive edge when multiple properties are presented.
- **Drive Qualified Group Leads:** When planners can confidently envision their event in your space, they're more likely to inquire, book faster, and bring more business to your doorstep.



Step-by-Step: Creating Your Proposal Link

Step 1: Create the Experience

Use SalesHub Pro to:

- Create a multi-asset experience that aligns with your featured segment:
 - Meeting & Event Spaces
 - Focus on 360s, 3D Models & CGI setups
 - Accommodations
 - 3D Models for Suites
 - 360s for Standard Rooms
 - Property Overview
 - 360s, 3D Models, Aerial 360s
- Customize asset arrangements to match your narrative or key selling points
- Title the Experience Distribution Teneo Virtual Tour
- Open Experience settings to turn off the Property Info Card & Digital Business Card, then lock the Experience

***Note:** Teneo lets you put multiple links, so including a custom experience focused on Meetings or Accommodations, will enhance your offerings, simply follow the steps above

Use SalesHub Starter to:

- Choose one immersive asset
 - Typically your most comprehensive 3D model of the connected meeting space

Step 2: Copy Your Link(s)

For Experience Links:

- Click the Share icon on the Experience
- Click Copy

For Single Assets:

- Open the specific asset modal in your asset library
- Click the drop down arrow next to Channel Distribution
- Click the Copy button next to Link

Step 3: Embed on Your Cvent Listing

- Email your Customer Success Manager the finalized link(s), requesting Teneo distribution
- Your CSM will coordinate with the Teneo digital content team for placement
- Once placed, the link will appear on your digital listing, visible to planners and internal sellers

Experience Settings Configuration

Apply these settings to your **SalesHub Pro** experiences in app:

Settings	Recommended Status
Menus	Hidden
Property Info Card	Disabled
Digital Business Card	Disabled

*Experience settings can be accessed by clicking the Settings lcon to the left of your experience title.

Recommended Content Types

Content Type	Why It Works
Enhanced 3D Models	Let planners "walk through" the meeting space
360° Photos	Offer a highly realistic, detailed view of spaces
CGI Setups	Visualize event layouts without having to stage your room during the photoshoot
Aerial 360°	Offer context with immersive views of the full property and surrounding locale
Nearby Attraction Tours	Highlight local destinations that support leisure & group
Video Productions	Engage audiences with dynamic walkthroughs

These formats help planners visualize experiences clearly and confidently.

Placement Best Practices

• Whenever possible, use a pop-up modal to keep the user on your website. This ensures a faster, smoother experience



- Avoid opening new tabs or embedding the experience directly on the page, as these methods can slow down load times and disrupt the flow of engagement
- Use consistent CTAs ("Take a Virtual Tour") to indicate interactivity

Make Sure Your Virtual Tours Work Seamlessly

To ensure your platform content loads quickly and works smoothly on your website, we recommend sharing a quick list of approved web domains with your IT team. This helps make sure your virtual tours, booking links, and interactive experiences display the way they're intended—without being blocked or slowed down by network filters.

One key domain to include is <<u>https://visitme.co></u>, which powers many of your tour links.

You can find the full list of recommended domains to allow here.

Need Help?

If you're unsure which assets to include, or how to generate your experience link, contact your Customer Success Manager.