

Elevating Hospitality Excellence Together

Visiting Media is proud to be Hilton's recommended immersive selling technology partner, supporting over 600 properties across nearly 20 sub-brands worldwide. United by a shared commitment to innovation, we've delivered groundbreaking solutions—from Hiltonspecific APIs empowering immersive asset distribution at a global scale to be poke integrations with worldwide sales, call centers, and other key Hilton channels. Our focus is helping Hilton hotels gain a competitive edge at every level, property and above-property alike.

Improving Hilton's ability to grow and compete at all levels

SalesHub™ Starter

At Property

- 1 Experience / User
- 360° and 3D Content Included
- Basic Analytics
- Manage Assets
- Basic Channel Syndication
- **Training & Support**

Best for light sales enablement, marketing, and distribution

SalesHub™ Pro

At Property

Everything in Starter, plus:

- Unlimited Experiences / User
- Advanced Analytics
- Personalization
- Advanced Channel Syndication

Best for advanced sales enablement, multi-segment selling, and cluster selling

Hospitality Cloud

- Global Admin
- Brand Settings
- Rolled-Up Analytics
- Above Property Sales Enablement

Best for teams overseeing and selling multiple properties

SalesHub™ Platform Capabilities

Speed Up Sales. Lock in Brand Consistency. Deliver a Better Buyer Experience.

Centralized Content, Ready to Share

- One searchable hub for brochures, floor plans, videos, menus, and tours
- Share branded materials from any device, anywhere

Fast, Curated Selling

- Build personalized, on-brand presentations
- Replace PDFs and file chaos with scalable, self-guided experiences

Smart Selling for Every Team

- Equip all sales teams with trusted, consistent content
- Onboard faster with templates and streamlined access

Optimized for Hospitality Workflows

- Designed for hotel, venue, and resort sales operations
- Supports complex portfolios and real-world sales tasks



	Starter	Pro	Hospitality Cloud
Use Cases	Light sales applicationMarketing and distribution	 Advanced sales enablement Multi-segment selling Marketing and distribution Cluster selling 	 Group Sales Teams Regional Sales Teams Cluster Selling
Digital Asset Management	✓	✓	√
Analytics	Asset only Admin only access	Asset, channel, and ExperienceAdmin and team access	• Portfolio
Share via SMS, Email, QR	Basic	Customizable	Customizable
Contact Management		✓	√ *
Unlimited Experiences		√	*
Template Builder		✓	*
Voice Memo Feature		√	*
CTAs for Direct Bookings	√	✓	*
Channel Distribution	√	√	√ API-first distribution
Brand Governance			√ *

Hospitality Cloud Capabilities

Enterprise-Ready Infrastructure for Scalable, Immersive Selling, and Asset Syndication Enablement

Centralized Asset & Brand Management

- Instantly organize and distribute sales content across all properties
- Enforce brand standards with enterprisewide settings
- Access immersive 360° tours, 3D content, and media from any device

Admin Controls & Role-Based Access

- Set permissions by team, role, or region
- Maintain centralized oversight while empowering local teams

Personalized Selling, At Scale

- Curate trackable presentations in seconds
- Deliver content live or on-demand from one branded platform
- Ensure every touchpoint is aligned with brand and buyer needs

API-First Syndication

- Automate content delivery across booking engines, galleries, capacity charts, and more
- Keep visuals current and consistent across all guest and planner touchpoints by centralizing distribution
- Manage immersive asset distribution portfoliowide through one dashboard

Rolled-Up Analytics & Insights

- View real-time engagement data across all content and users
- Monitor usage trends by team, property, or region
- Optimize strategy with actionable insights at both local and executive levels

Seamless Team Collaboration

- · Share content and best practices cross-property
- Align teams and streamline workflows with shared tools and templates

